

Introducing Sage

With over 23 years of experience, Sage has built up a deep understanding of the needs of all sizes and types of business. Sage works with Business Partners throughout the UK to offer you this understanding on a face-to-face level.

Introducing Sage Line 50

Over 150,000 UK companies of different size and type use Sage Line 50 to help run their business. All Sage Line 50 programs are developed to include a range of features to help you manage your business - from ensuring your customers and suppliers are managed professionally, to helping improve your cash flow.

Sage Line 50 enables you to:

Manage Your Accounts

Your accounts should help you run your business, but they can often become just another laborious job to do. Sage Line 50 makes running your accounts as efficient as possible - freeing you up to concentrate on other areas of your business.

Manage Your Business

Your accounting data contains everything you need to know to run and improve your business. Sage Line 50 makes this data easily available and in a format you can use - presented and stored so you have it available just when you need it.

Manage Your Customers and Suppliers

Managing your customers and suppliers is becoming more critical in today's service-focused business world. Do you know who your most profitable customers are, or which suppliers have the most reliable deliveries? Sage Line 50 provides the tools you need to easily and professionally manage customers and suppliers.

Manage Your Cash Flow

Keeping track of cash flow is vital for business success. Sage Line 50 lets you see how you can improve your cash flow - from simply highlighting outstanding payments, to testing different 'what if' scenarios and prioritising payments to improve your credit control.

Manage Your Stock

Holding too much stock can be expensive for any business, and running out of stock can disrupt supply or production. Sage Line 50 enables you to manage your stock in the most effective way for your business.

What's new in Line 50 v11?

There are many advances in the software, and we have focused them into four main areas: information management, business control, usability, and security/compliance.



'Sage Line 50 offers real financial control - essential to a growing business like ours. Sage software has helped our company run more efficiently, and we are confident that regardless of how big the group becomes, Sage will be able to provide our accounting solutions.'

Steve Grimble, Financial Director, The TAL Group

Information Management

■ Excel Integrated Reporting - New to all variants

The information held in Sage Line 50 is critical to your business, so allowing you to access, analyse and use the information is vital. The new Excel Integrated Reporting feature means that Line 50 now links directly with Microsoft Office. Directors, managers and other selected personnel can securely access accounting data as management reports in Microsoft Excel.

■ Document Management - New to all variants

Line 50 Version 11 now allows you to associate documents with a whole range of data entries - like customer or supplier accounts, products or individual transactions. So you can keep copies of letters, price lists, delivery directions or any other documents directly where you need to access the information.

■ Nominal View - New to all Line 50 variants

The Nominal Ledger is the heart of the Line 50 accounting system where all business information on assets, liabilities, income and expenditure are held. The new nominal view makes this critical information even easier to access and use to analyse your business performance.

Business Control

■ Project Costing - New to Accountant Plus and Financial Controller

Many businesses (from builders to management consultancies) are run entirely on a project basis - with resources, costs and profits allocated to specific projects for specific customers. But normal accounting procedures aren't particularly helpful in controlling these project-focused finances. The new Project Costing capability allows businesses to be fully in control - with clearly allocated and analysed costs and financial controls for each project.

■ Credit Control - Improved in all variants

Effective credit control is essential to business success - and failure to control credit is the single largest cause of business failure in the UK. Line 50 has always had powerful credit control features, but version 11 is better than ever. New credit control metrics such as 'Days Sales Outstanding' help you to measure the performance of your company against industry norms. New features like 'Suggested Supplier Payments' mean you can decide how best to allocate funds to your suppliers. And 'Credit History' helps you to keep complete records of all your credit control-related dealings with both customers and suppliers.

■ Sales & Purchase Order Processing - Improved in Financial Controller

The Sales Order Processing and Purchase Order Processing in Sage Line 50 Financial Controller allow you to streamline these often complex and critical activities to significantly improve your business efficiency. With Sales Order Processing, you create an efficient and reliable process right from sales order to invoice. With Purchase Order Processing you automatically generate purchase orders from preferred suppliers for any shortfalls in stock - helping to reduce stock levels and ensure that you always buy at the best price. New improvements to order processing including 'Goods Dispatch Notes' and routines for sales and purchase orders from stock add still further to the efficiency improvements possible using Line 50 Financial Controller.

Usability

■ Smart Columns - New to all variants

Too much information is just confusing. These configurable columns allow you to choose just the information you want to see.

■ Smart Totals - New to all variants

The Smart Totals feature now means you can quickly sum vital information - for instance quickly looking at a customer account or invoice balance while they are on the telephone, just by clicking the Smart Total. The new feature greatly improves your ability to analyse your financial data quickly - and above all accurately.

■ Copy and Batch Change Features - New to all variants

The Copy Facility and Batch Change capability both help take the effort out of creating new transactions and accounts. A repeat customer order is created simply by selecting the original order and choosing 'Copy'. The Batch Change allows you to apply changes to whole sets of records in a single operation.

Security and Compliance

■ Event Logging - New to all variants

Event logging will help you and your accountant to maintain the integrity of your accounts. All critical activities will be logged - such as data re-builds, changes to tax codes, and month-end activities. The user identity will be password protected and logged against each activity, so any changes can be tracked back to ensure their validity.

■ Crash Checking - New to all variants

Line 50 Version 11 can now detect if there has been an incorrect shutdown of your PC while it was operating - for example, if there was a power cut. If this is detected then the automatic data checking facility will check the integrity of your files to help ensure against using corrupted data.

■ Intrastat Support - New to Financial Controller

Trading overseas is a natural way to increase your business possibilities, but can add to the bureaucratic overheads of complying with yet more legislation. Version 11 adds Intrastat support to Financial Controller to ensure that it continues to provide full support for trading overseas.

Product Variants

Sage Line 50 Accountant is ideal for many small businesses as they grow and develop their management style and working processes. The software offers a wide range of features designed to improve a company's efficiency and control.

For businesses with a larger numbers of customers, or high-value and demanding customers, **Sage Line 50 Accountant Plus** is ideal. This program is designed to offer the management tools a business needs to stay in control and offer the professional service expected by customers.

Allowing for up to six concurrent users, **Sage Line 50 Financial Controller** is designed to be the ultimate business management software for growing companies, with full foreign trading and all the advanced features a business would need to improve their critical processes.

System Requirements

Minimum hardware

An IBM compatible computer with a Pentium 400 MHz processor; 64MB RAM (128MB for Windows 2000 and XP); 150MB of free disk space after Windows has been installed (200MB if you do not have Internet Explorer installed) a copy of Internet Explorer version 6 or higher (this is included on the CD); an SVGA video card and monitor supported by Windows running at 800x600 pixels, with a minimum of 256 colours. Recommended hardware An IBM compatible computer with a Pentium 1 GHz processor; at least 128MB RAM (256MB for Windows 2000 and XP); at least 200MB of free disk space after Windows has been installed (250MB if you do not have Internet Explorer installed); a copy of Internet Explorer version 6 or higher (this is included on the CD); an SVGA or higher resolution video card and monitor supported by Windows running at 1024x768 pixels, with a minimum of 24-bit true colour.

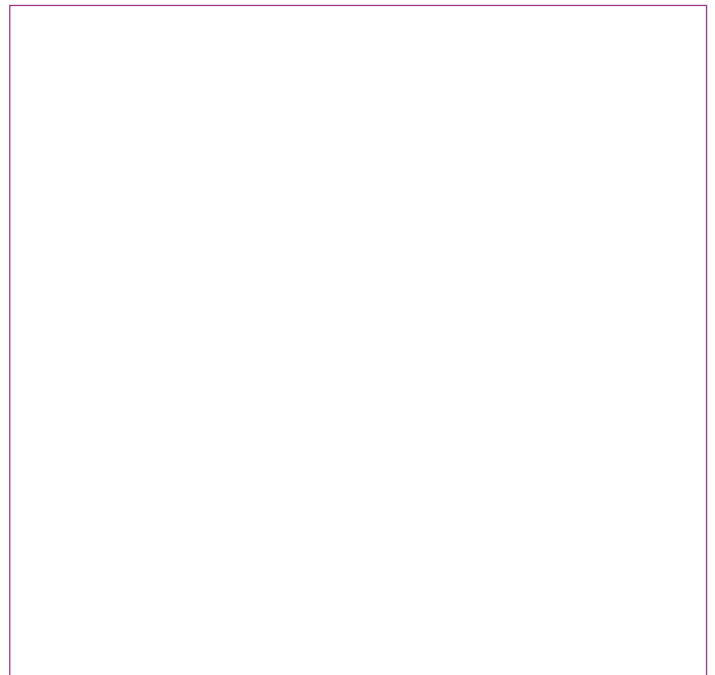
One of the following operating systems

Microsoft Windows 98 (Second Edition), Microsoft Windows ME, Microsoft Windows NT4 (with Service Pack 6), Microsoft Windows 2000 (with Service Pack 2), Microsoft Windows XP (with Service Pack 1 or 1a).

Users of networked versions should use one of the following networks

Microsoft Windows Networking, Novell Netware v5.0, Novell Netware v6.0.

For more information, please contact your local Sage Business Partner on:



POWER TO RUN YOUR BUSINESS

sage